



November 30, 2010

I have been a member of the Rivereast (Manchester/Glastonbury) BNI group since July, 2010. I joined shortly after being assigned my first management position at People's United Bank in the Manchester Stop & Shop office. Since joining the group I've made my contacts and have helped members with their banking needs. However, BNI has not only provided my opportunities to help grow my business, but it has helped me in my personal life as well.

As a new homeowner since July of 2009 I knew very little about what it was to own a home and be a landlord to two other floors. I had my first hiccup two months ago with one of my water heaters flooding the basement. That was the first time I needed to call on someone to help me out of a jam, and David Forsley was there within minutes to figure out what caused the problem and determined who in his contact sphere could help me.

Black Friday came and I received a call from one of my tenants stating that her water was lukewarm – as I entered the basement I found a foot and a half worth of water building up on the floor, and I saw water pouring out from the ceiling. Long story short, when the firemen left and I had a call into CNG to come and charge me an arm-and-a-leg, I called David Forsley who came by at 6:30pm and stayed until 8:30 when we had all the furnaces and water heaters up and running. This felt like more of a social call than business, and I felt as though he truly cared about my safety and getting my house back to normal.

I am grateful for the people I have met and will continue to call on for my personal and business needs, thank you BNI!

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