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**321 Progress Drive, Manchester, CT 06042 Phone (860) 649-2727 Fax (860) 647-8493**

August 17, 2010

Lombardo Insurance  
25 Prescott Street  
West Hartford, CT 06110

Dear Greg,

We would like to thank you for taking the time to review our policy and point out how much we were under insured. What a scary thought when you brought this to our attention.

Not only did you provide us a quote for much better coverage, you were able to save us over 11,000 a year.

As a small company this is such a tremendous help and we cannot thank you enough.

We now realize we are in the hands of an insurance agent that has us in their best interest.

Thank you again for all you have done.

Sincerely,

Kim Briggs  
*Financial Manager*